

ABOUT PENSKE IN AUSTRALIA

The Penske brand is proudly represented in Australia through leading on- and off-highway businesses, Penske Australia and Penske Truck Rental.

Penske Australia

Distributing the Western Star Trucks, MAN Truck & Bus, Dennis Eagle, *mtu*, Detroit, Allison Transmission, DEUTZ, and Sauer Compressors brands, we operate across the most dynamic markets including on-highway and varied off-highway industries such as mining, energy solutions, construction and industrial, rail, marine, oil and gas, agriculture, and defence. Penske Australia also represents aftermarket products from leading oil, coolant, and filter brands.

In addition to distributing Western Star Trucks, MAN Truck & Bus, and Dennis Eagle, Penske Australia is also the appointed retail dealer of these brands across select locations, providing full retail sales, service, and parts functions.

With over 1,000 employees, 16 strategically-located branches, and several field service locations, we are committed to providing the most comprehensive 24/7 aftersales support. This is further backed through our network of over 100 dealers.

Penske Australia is a 100% subsidiary of Penske Automotive Group, a Fortune 500 company, which is listed on the New York Stock Exchange, and forms part of Penske Corporation.

Penske Truck Rental/Leasing

Penske Truck Rental, a subsidiary of Penske Truck Leasing, offers convenient and professional truck rental and leasing services in Adelaide, Brisbane, Melbourne, Perth, and Sydney.

With a focus on customer service excellence and making business easy, Penske Truck Rental works one-on-one with customers to find complete and tailored solutions to suit their unique operating requirements.

The brand remains committed to partnering with customers to provide superior service, and high-quality, well-maintained vehicles.

Penske Truck Rental/Leasing forms part of Penske Corporation.





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DUAL CONTROL

Penske distributes heavy-duty trucks from Western Star Trucks, MAN Truck & Bus, and Dennis Eagle through a network comprising over 70 sales, service, and parts dealers throughout Australia, New Zealand, Indonesia, and Papua New Guinea.

Western Star Trucks is a premier producer of hand-crafted heavy-duty trucks, engineered for the toughest vocations. Built by hand for the ultimate attention to detail, Western Star trucks are designed tough to transport heavy-duty loads over long distances.

Unrivalled on durability and with superior cabin space, outstanding driver comfort, and low whole-life costs, Western Star trucks are perfectly suited to our unique conditions and delivers customers a great return on investment.

With a history dating back over 250 years and a world-class pedigree, **MAN Truck & Bus** produces some of the world's finest trucks and buses.

The essential component to any business, MAN's flexibility is second to none. Able to adapt to the various applications required by customers from tippers and spreaders to long-haul interstate transport, MAN's versatility drives the success of customers.

Our diverse truck portfolio is renowned for low whole-of-life costs, cabins that provide a quiet and ergonomic environment, and German engineering that maximises safety and efficiency.

MAN's bus range redefines efficiency, safety, and comfort and caters for a wide range of customer applications from heavy-duty, long distance transportation solutions to city bus, coach, and school buses.

Dennis Eagle is a market leader in refuse collection vehicles offering among the greatest visibility in its class, and



WESTERN STAR TRUCKS





specifically designed to meet the wide range of applications which comprise this rapidly expanding market.

Key characteristics of the Dennis Eagle range include the integration of excellent safety features such as one-step entry and exit cab, tall and wide door openings, true flat floors, large glass areas for maximum visibility in addition to well-positioned grab handles and a high visibility mirror package.

Penske Australia is also the appointed dealer of Western Star Trucks, MAN Truck & Bus, and Dennis Eagle across select locations, providing full retail sales, service, and parts functions.

PENSKE AUSTRALIA

Penske Australia is a leading distributor of the world's finest diesel engines, gas engines, and power systems. We operate and support customers in the mining, energy solutions, construction and industrial, agriculture, rail, marine, oil and gas, and defence markets. In addition to representing some of the most innovative and well-respected brands in the industry, we also provide aftermarket products from leading oil, coolant and filter brands.

Rolls-Royce Power Systems' *mtu* brand is one of the world's leading manufacturers of large diesel engines, gas engines, and complete propulsion systems offering powerful, reliable, and cost-effective solutions for a range of industries, including mining, energy solutions, construction and industrial, rail, marine, oil and gas, agriculture, and defence. With both diesel and gas engines, as well as microgrid and alternative fuel solutions, *mtu*'s advanced systems are used in a range of applications from hospitals, data centres and commercial buildings, to mine sites and remote islands.

With **Detroit**, customers can count on a proven track record in the design and manufacture of heavy-duty diesel engines. Available in a wide variety of horsepower and torque configurations, Detroit engines offer customers a superior level of reliability and performance. Backed by our extensive national service network and our factory-trained technicians, Detroit ensures the highest level of support for our customers.

Allison Transmission is a leading manufacturer of fully automatic transmissions for medium- and heavy-duty commercial vehicles. The highly diverse Allison Transmission product portfolio includes innovative solutions for bus, refuse, fire, construction, distribution, military, and other specialty vehicles. The longest serving distributor of Allison Transmission in Australia, Penske further backs the robust design of Allison transmissions with our dedicated team of experts. A leading global manufacturer of innovative drive systems, **DEUTZ** develops and produces diesel, gas, and electric drivetrains for professional applications. Offering a broad product range with engine capacities up to 620 kW, DEUTZ's portfolio is used in construction equipment, agricultural machinery, material handling equipment, stationary equipment, commercial vehicles, rail vehicles, and other applications.

Manufactured in Kiel, Germany, **Sauer Compressors'** renowned range of piston compressors are available for pressures up to 500 barg and designed for continuous operation. Sauer compressors are the ideal solution for operation at atmospheric suction pressure or for use as gas-tight boosters with pre-pressures up to 25 barg.



PENSKE TRUCK RENTAL/LEASING

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The brand remains committed to partnering with customers to provide superior service, and high-quality, well-maintained vehicles.

When you need a truck to cover a breakdown, fulfil a new contract, or meet a seasonal demand, Penske can provide the right equipment.

However you decide to partner with Penske, you have access to our full line of services including superior maintenance, 24/7 roadside assistance, and access to crucial fleet data via on-board telematics.

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AFTERSALES

Penske offers a comprehensive range of aftermarket products to support customers. From specialised oil and coolant formulae designed specifically for your engine, to the highest quality genuine parts, we ensure our customers' assets receive the best of care.

With a network of strategically-situated branches and field locations, and 24/7 aftersales support, we are able to partner with our customers by providing professional, customer-specific maintenance solutions.

PENSKE DISTRIBUTION CENTRE

Located in Brisbane, QLD, the Penske Distribution Centre (PDC) provides aftersales support for Penske's Australian operations. The PDC services Penske's portfolio of brands including Western Star Trucks, MAN Truck & Bus, Dennis Eagle, *mtu*, Detroit, and Allison Transmission to name a few.

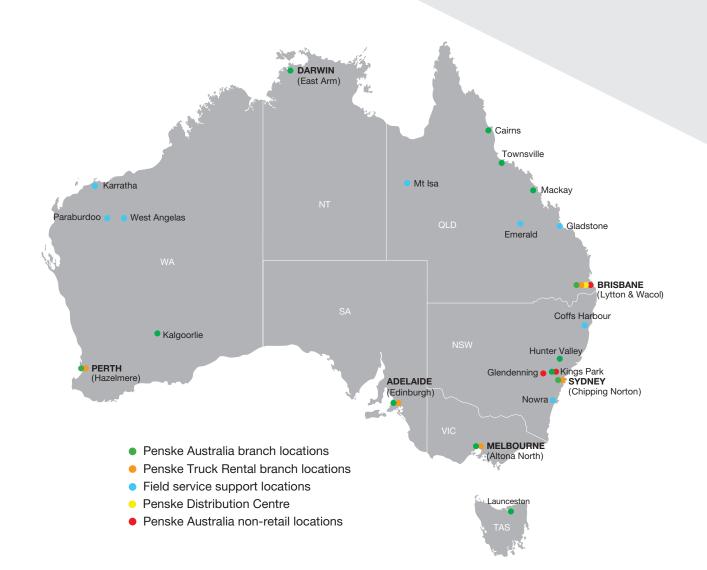
Comprising a total floor space of 20,000 square metres and with an inventory of over 1.3 million parts, the PDC is equipped to provide superior aftermarket support.

The PDC offers a high level of performance and efficiency, achieving on-time dispatch and accuracy rates of 99.9%.

CAPABILITIES

- > 9,000 orders process per month
- > 37,500 lines
- > 198,000 dispatched parts per month

OUR AUSTRALIAN BRANCH NETWORK



Penske Australia 7

